

CANADA NOW!



Motorcycle & Moped Industry Council
Le conseil de l'industrie de la motocyclette et du cyclomoteur



Canadian Off-Highway Vehicle Distributors Council
Conseil Canadien des Distributeurs de Véhicules Hors Route

NEWS AND INFORMATION FOR THE CANADIAN MOTORCYCLE AND ATV INDUSTRY

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JANUARY 15, 2010

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CHANGES TO ONTARIO MOTOR VEHICLE ACT

The Ontario Motor Vehicle Industry Council, (OMVIC) has distributed an announcement to all dealers of motor vehicles that changes to the Motor Vehicle Dealers Act 2002 (MVDA) are in effect as of January, 2010.

The Act and changes are available on the Government of Ontario website, and through OMVIC.

In a review of the highlights, here are several of the major areas:

- Code of Ethics – advertising, trading rules, contracts, required records and accounts
- Compensation Fund and administration and claims
- Disclosure and reporting
- Discipline and Appeals Committees
- Pricing – must include everything other than taxes

NEW MMIC/COHV MEMBERS WELCOMED

The new year has begun and several new members joined the MMIC/COHV roster, representing a wide variety of motorcycle and atv products and services.

Our Tier II members are companies that import/distribute whole vehicles and participate in MMIC's Transport Canada compliance program. Barrett Marketing Group is returning to MMIC membership, representing the Husqvarna product line. They premiered them at the Toronto Show in December. Norton Motorcycles also made their debut in Canada at the Toronto Show. Royal Enfield were also first exhibited at the Toronto Show in December.

The Corporate Affiliate membership are companies that supply products and services to the motorcycle industry. Akropovic, the well-known exhaust producer joined MMIC in late 2008, but we didn't have the opportunity to feature them. Marathon Manufacturing out of Edmonton is a producer of ATV and multi-purpose decking for pickup trucks. Riders of the Sierra Madre, of Jackson's Point, Ontario, and Porto Vallarta, Mexico, offers motorcycle touring packages through the central Mexico mountain region. Twisted Throttle of Rhode Island supplies a wide range accessories for on and off-road riding.

ENVIRONMENT CANADA MEETS WITH THE INDUSTRY

Seminars Held Across Canada

Representatives from Environment Canada will present information sessions related to the On-road Vehicle and Engine Emission Regulations immediately prior to selected motorcycle shows. These information sessions are aimed towards Canadian manufacturers and importers of on-road motorcycles subject to the Regulations.

The information sessions are intended to provide an overview of the regulatory requirements under the Regulations, emissions testing and information that could be requested, and year-end sub-fleet averaging and reporting.

These sessions will be offered free of charge and are open to exhibitors and non-exhibitors alike. The sessions are planned for these cities following the first one in Toronto, Dec. 10.

Vancouver:

Date: Wednesday, Jan 20, 2010

Time: 1:00-3:30 pm

Location: Tradex Exhibition Centre

Montreal:

Date: Thursday, February 25, 2010

Time: 1:00 - 3:30 pm

Location: Palais de Congrès de Montréal

In order to assist in planning these events, please RSVP by emailing MMIC – tstover@mmic.ca or Environment Canada at: VehicleandEngineInfo@ec.gc.ca (for French language version, can use following email address: InfoVehiculeMoteur@ec.gc.ca) at least one week prior to the date of the session.

We look forward to your participation.

IMAGE ENHANCEMENT FUND GOES TO WORK

In this and upcoming issues of the industry newsletter, we report on projects and their results from funding grants that were made possible under an agreement with the three MMIC/COHV Show production partner companies.

The three companies are, Canadian National Sportmens Shows, producing the Toronto, Edmonton, Calgary, and Vancouver shows, ExpoMax, producing the Montreal and Quebec City shows, and Master Promotions, producing the Atlantic show.

AOHVA and riders benefit from Image Enhancement Funding

with Cal Rakach AOHVA Technical Director

“Over the past two years the Canadian National Sportsman Show has been supporting the Alberta Off Highway Vehicle Association with their Image Enhancement Fund. By utilizing the 5-Principles of ‘Every Rider Should Know...’ developed at the 2006 CATV/AQCC Conference in St. Johns NFLD, a suite of radio and television PSA were produced to communicate to the riding public responsible riding. Con’t...

2010 SHOW DATES

Edmonton - Jan. 15-17 Vancouver - Jan. 21-24

Quebec City - Feb. 5-7 Moncton - Feb. 12-14 Montreal - Feb. 26-28

AOHVA con't.....

In partnership with Micheal Short's "Let's Go Outdoors" radio show (www.letsgooutdoorsradio.com) approximately 40 feature PSA and interviews were produced aired on 21 radio stations across Alberta. In addition to the PSA's the opportunity arose to provide Micheal Short with interviews on topical ethics items throughout the year.

In conjunction to the radio spots, 10 TV PSA's were produced with WildTV. Again the 5- Principles were used as fodder for the appropriate messaging to the riding public. The partnership with WildTV allowed the spots to run for the entire year on the network getting the message out to as many viewers as possible.

For 2010, the funds have been directed to the Alberta Off Road Motorcycle School to assist in a family oriented ORM school. With 7 very talented and qualified instructors, the students are provided instruction on how to ride more safely, competently, encouraging good stewardship with a focus on becoming more rounded sport enthusiasts.

The school had been started up in 2009 through Calgary's Second Gear Club with an excellent response from ladies and kids aged 6-12 years old. The CNSS/MMIC funding is very important for the club to continue the program, engaging youth and families in learning important riding skills to taken them into the future.

The AOHVA looks forward to continuing to work with CNSS and MMIC to promote responsible riding and teaching riding skills to families."

Off-Road Insurance Program®

ATV? Check.

Adventure? Check.

Insurance?

Before your clients hit the trails this summer it's important to make sure they are protected and protecting them just became simple. A new online tool consisting of a quick, three-step process has been launched to obtain an insurance quote with the ***Off-Road Insurance Program***, a coverage specifically designed for ATV's or UTV's. And, when your clients insure their automobile and their recreational vehicle with us, they may receive our *Ride and Drive*™ 10% discount¹ on their recreational vehicle. No matter what kind of terrain your client's plan on tackling this summer, the *Off-Road Insurance Program* can provide your client's with comprehensive insurance coverage, designed to suit each and every lifestyle.

To get a quote, visit www.openroadprogram.com or call 1 866 771 0772.

The *Off-Road Insurance Program*® is underwritten by PRIMMUM INSURANCE COMPANY.

Due to provincial legislation, our motorcycle, ATV and automobile insurance programs are not offered in British Columbia, Manitoba or Saskatchewan.

1. The *Ride and Drive*™ discount is not offered in every province. Some conditions apply.

Ride and Drive is a trade-mark of Meloche Monnex Inc., used under license.

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RETAIL SALES ANALYSIS

For: December, 2009

MOTORCYCLE

December sales declined dramatically from the same period, 2008, at -47% , with all categories being affected roughly equally. All provinces were similarly affected.

But the Year-end decline held steady at -28% , with the major categories showing similar declines. All provinces held to the -26% to -35% in YTD.

ATV

ATV's showed a very small decline for the month of December, when compared to the same month, 2008, at just -1.36% . Some provinces were down in number of sales by a very few, but Quebec and Newfoundland were the notable exceptions with increases in numbers.

Their Year-end result was a small softening to -26% .

Respectfully submitted.

A handwritten signature in black ink, appearing to read 'Tim Stover', with a stylized flourish at the end.

Tim Stover
Manager, Shows and Member Services
nsepub0110

MMIC Statistics Report
Retail Motorcycle Sales Report
For the Month of 2009/December

	Current Month	% of Volumes (CM)	Same Month LFY	% of Volumes (CM LY)	Unit Change	% Change	YTD	% of Volumes (YTD)	Prior YTD	% of Volumes (YTD LY)	Unit Change	% Change
Street	644	45.80%	1,177	44.23%	-533	-45.28%	39,007	60.87%	52,383	58.60%	-13,376	-25.54%
Dual Purpose	90	6.40%	51	1.92%	39	76.47%	3,746	5.85%	4,640	5.19%	-894	-19.27%
Competition	302	21.48%	529	19.88%	-227	-42.91%	8,276	12.91%	10,549	11.80%	-2,273	-21.55%
Off-Road Rec	181	12.87%	316	11.88%	-135	-42.72%	5,466	8.53%	7,731	8.65%	-2,265	-29.30%
Mini Bike	67	4.77%	386	14.51%	-319	-82.64%	1,431	2.23%	3,314	3.71%	-1,883	-56.82%
Scooter	122	8.68%	202	7.59%	-80	-39.60%	6,161	9.61%	10,773	12.05%	-4,612	-42.81%
Categories TOTAL	1,406	100.00%	2,661	100.00%	-1,255	-47.16%	64,087	100.00%	89,390	100.00%	-25,303	28.31%
British Columbia	252	17.92%	533	20.03%	-281	-52.72%	9,885	15.42%	14,718	16.46%	-4,833	-32.84%
Alberta	201	14.30%	475	17.85%	-274	-57.68%	12,676	19.78%	19,509	21.82%	-6,833	-35.02%
Saskatchewan	44	3.13%	81	3.04%	-37	-45.68%	2,606	4.07%	3,074	3.44%	-468	-15.22%
Manitoba	22	1.56%	89	3.34%	-67	-75.28%	1,626	2.54%	2,208	2.47%	-582	-26.36%
Ontario	376	26.74%	587	22.06%	-211	-35.95%	16,333	25.49%	21,714	24.29%	-5,381	-24.78%
Quebec	394	28.02%	691	25.97%	-297	-42.98%	15,033	23.46%	20,397	22.82%	-5,364	-26.30%
New Brunswick	34	2.42%	54	2.03%	-20	-37.04%	1,675	2.61%	2,311	2.59%	-636	-27.52%
Prince Edward Island	9	0.64%	14	0.53%	-5	-35.71%	279	0.44%	436	0.49%	-157	-36.01%
Nova Scotia	51	3.63%	99	3.72%	-48	-48.48%	1,881	2.94%	2,556	2.86%	-675	-26.41%
Newfoundland	21	1.49%	29	1.09%	-8	-27.59%	1,809	2.82%	2,061	2.31%	-252	-12.23%
Nunavut	0	0.00%	0	0.00%	0	/0	17	0.03%	27	0.03%	-10	-37.04%
Northwest Territories	1	0.07%	7	0.26%	-6	-85.71%	119	0.19%	194	0.22%	-75	-38.66%
Yukon	1	0.07%	2	0.08%	-1	-50.00%	148	0.23%	185	0.21%	-37	20.00%
Provinces TOTAL	1,406	100.00%	2,661	100.00%	-1255	-47.16%	64,087	100.00%	89,390	100.00%	-25,303	-28.31%

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RETAIL MOTORCYCLE UNIT SALES-CUSTOM CLASSIC

	up to 250cc		251 TO 400cc		401 to 600cc		601 TO 750cc		751 TO 950cc		951cc & over		TOTAL	TOTAL
	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS
2006 Jan	6	6	0	0	1	1	37	37	64	64	305	305	413	413
Feb	11	17	0	0	7	8	92	129	123	187	579	884	812	1225
Mar	67	84	0	0	30	38	236	365	340	527	1515	2399	2188	3413
Apr	59	143	0	0	56	94	510	875	1071	1598	3204	5603	4900	8313
May	63	206	0	0	52	146	523	1398	898	2496	3054	8657	4590	12903
Jun	63	269	0	0	44	190	478	1876	765	3261	2038	10695	3388	16291
Jul	33	302	0	0	22	212	457	2333	480	3741	1522	12217	2514	18805
Aug	49	351	0	0	13	225	386	2719	424	4165	1457	13674	2329	21134
Sep	11	362	0	0	8	233	216	2935	188	4353	860	14534	1283	22417
Oct	10	372	0	0	2	235	135	3070	137	4490	859	15393	1143	23560
Nov	2	374	0	0	3	238	84	3154	66	4556	388	15781	543	24103
Dec	3	377	0	0	1	239	51	3205	56	4612	338	16119	449	24552
2007 Jan	6	377	0	0	3	241	53	3221	59	4607	335	16149	456	24595
Feb	3	369	0	0	5	239	87	3216	118	4602	501	16071	714	24497
Mar	7	309	1	1	15	224	293	3273	521	4783	1484	16040	2321	24630
Apr	29	279	0	1	24	192	552	3315	893	4605	2598	15434	4096	23826
May	52	268	4	5	46	186	677	3469	1136	4843	3363	15743	5278	24514
Jun	58	263	3	8	47	189	569	3560	705	4783	2156	15861	3538	24664
Jul	37	267	0	8	31	198	406	3509	447	4750	1520	15859	2441	24591
Aug	70	288	1	9	22	207	458	3581	435	4761	1524	15926	2510	24772
Sep	21	298	1	10	15	214	227	3592	421	4994	1174	16240	1859	25348
Oct	15	303	2	12	11	223	119	3576	146	5003	695	16076	988	25193
Nov	7	308	2	14	1	221	82	3574	83	5020	493	16181	668	25318
Dec	3	308	0	14	2	222	47	3570	38	5002	511	16354	601	25470
2008 Jan	21	323	0	14	12	231	225	3742	82	5025	644	16663	984	25998
Feb	14	334	0	14	1	227	56	3711	141	5048	678	16840	890	26174
Mar	41	368	0	13	19	231	133	3551	370	4897	1641	16997	2204	26057
Apr	110	449	0	13	40	247	446	3445	929	4933	3243	17642	4768	26729
May	144	541	29	38	35	236	569	3337	938	4735	3435	17714	5150	26601
Jun	133	616	0	35	35	224	557	3325	615	4645	2180	17738	3520	26583
Jul	117	696	0	35	31	224	482	3401	472	4670	1594	17812	2696	26838
Aug	61	687	0	34	9	211	368	3311	335	4570	1412	17700	2185	26513
Sep	46	712	0	33	7	203	243	3327	287	4436	1117	17643	1700	26354
Oct	28	725	0	31	4	196	110	3318	98	4388	720	17668	960	26326
Nov	3	721	0	29	1	196	44	3280	72	4377	509	17684	629	26287
Dec	6	724	0	29	3	197	68	3301	46	4385	392	17565	515	26201
2009 Jan	2	705	0	29	0	185	46	3122	55	4358	247	17168	350	25567
Feb	11	702	0	29	1	185	66	3132	114	4331	501	16991	693	25370
Mar	25	686	0	29	6	172	338	3337	345	4306	1148	16498	1862	25028
Apr	89	665	0	29	38	170	389	3280	655	4032	1942	15197	3113	23373
May	73	594	0	0	47	182	496	3207	768	3862	2189	13951	3573	21796
Jun	58	519	0	0	28	175	474	3124	605	3852	1720	13491	2885	21161
Jul	47	449	0	0	25	169	298	2940	416	3796	1256	13153	2042	20507
Aug	40	428	0	0	20	180	169	2741	341	3802	847	12588	1417	19739
Sep	34	416	0	0	17	190	124	2622	348	3863	741	12212	1264	19303
Oct	10	398	0	0	7	193	47	2559	101	3866	338	11830	503	18846
Nov	2	397	0	0	1	193	17	2532	54	3848	278	11599	352	18569
Dec	6	397	0	0	1	191	26	2490	60	3862	184	11391	277	18331

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RETAIL MOTORCYCLE UNIT SALES-STREET BIKES

	up to 250cc		251 TO 400cc		401 to 600cc		601 TO 750cc		751 TO 950cc		951cc & over		TOTAL	TOTAL
	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS
2006 Jan	9	9	1	1	81	81	101	101	76	76	586	586	854	854
Feb	16	25	3	4	176	257	201	302	139	215	1010	1596	1545	2399
Mar	92	117	24	28	530	787	611	913	386	601	2630	4226	4273	6672
Apr	98	215	83	111	1039	1826	1368	2281	1145	1746	5464	9690	9197	15869
May	103	318	40	151	888	2714	1251	3532	956	2702	5160	14850	8398	24267
Jun	100	418	39	190	763	3477	1091	4623	819	3521	3551	18401	6363	30630
Jul	61	479	20	210	528	4005	751	5374	518	4039	2492	20893	4370	35000
Aug	68	547	37	247	496	4501	736	6110	476	4515	2596	23489	4409	39409
Sep	22	569	16	263	199	4700	345	6455	212	4727	1576	25065	2370	41779
Oct	13	582	5	268	144	4844	258	6713	158	4885	860	25925	1438	43217
Nov	2	584	3	271	97	4941	136	6849	78	4963	542	26467	858	44075
Dec	8	592	8	279	104	5045	119	6968	110	5073	612	27079	961	45036
2007 Jan	9	592	0	278	79	5043	110	6977	67	5064	620	27113	885	45067
Feb	4	580	0	275	125	4992	168	6944	132	5057	913	27016	1342	44864
Mar	20	508	1	252	451	4913	663	6996	584	5255	2615	27001	4334	44925
Apr	67	477	0	169	869	4743	1038	6666	1004	5114	4769	26306	7747	43475
May	88	462	4	133	1069	4924	1326	6741	1243	5401	5827	26973	9557	44634
Jun	740	1102	3	97	801	4962	947	6597	788	5370	3812	27234	7091	45362
Jul	507	1548	0	77	550	4984	622	6468	538	5390	2588	27330	4805	45797
Aug	244	1724	1	41	534	5022	690	6422	534	5448	2573	27307	4576	45964
Sep	96	1798	1	26	370	5193	387	6464	479	5715	2000	27731	3333	46927
Oct	45	1830	2	23	119	5168	181	6387	160	5717	1296	28167	1803	47292
Nov	37	1865	2	22	73	5144	118	6369	98	5737	916	28541	1244	47678
Dec	31	1888	1	15	57	5097	78	6328	57	5684	923	28852	1147	47864
2008 Jan	61	1940	0	15	252	5270	271	6489	138	5755	1208	29440	1930	48909
Feb	77	2013	0	15	103	5248	121	6442	152	5775	1218	29745	1671	49238
Mar	212	2205	0	14	387	5184	320	6099	434	5625	3092	30222	4445	49349
Apr	785	2923	0	14	888	5203	1006	6067	1068	5689	5841	31294	9588	51190
May	697	3532	0	10	987	5121	1336	6077	1077	5523	6152	31619	10249	51882
Jun	546	3338	0	7	672	4992	1013	6143	699	5434	4051	31858	6981	51772
Jul	511	3342	0	7	577	5019	823	6344	544	5440	2861	32131	5316	52283
Aug	263	3361	0	6	290	4775	565	6219	395	5301	2651	32209	4164	51871
Sep	203	3468	0	5	259	4664	452	6284	346	5168	2178	32387	3438	51976
Oct	128	3551	0	3	118	4663	199	6302	176	5184	1368	32459	1989	52162
Nov	84	3598	0	1	63	4653	96	6280	106	5192	1026	32569	1375	52293
Dec	50	3617	0	0	76	4672	107	6309	130	5265	823	32469	1186	52332
2009 Jan	54	3610	0	0	46	4466	87	6125	67	5194	487	31748	741	51143
Feb	84	3617	0	0	92	4455	157	6161	137	5179	926	31456	1396	50868
Mar	362	3767	0	0	323	4391	579	6420	420	5165	2333	30697	4017	50440
Apr	882	3864	0	0	568	4071	925	6339	797	4894	3677	28533	6849	47701
May	834	4001	0	0	662	3746	1021	6024	898	4715	3906	26287	7321	44773
Jun	695	4150	0	0	428	3502	875	5886	706	4722	3231	25467	5935	43727
Jul	439	4078	0	0	335	3260	572	5635	483	4661	2536	25142	4365	42776
Aug	251	4066	0	0	212	3182	415	5485	413	4679	1757	24248	3048	41660
Sep	287	4150	0	0	163	3086	308	5341	381	4714	1511	23581	2650	40872
Oct	84	4106	0	0	72	3040	125	5267	134	4672	766	22979	1181	40064
Nov	21	4043	0	0	66	3043	70	5241	61	4627	650	22603	868	39557
Dec	44	4037	0	0	68	3035	50	5184	80	4577	402	22182	644	39015

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RETAIL MOTORCYCLE UNIT SALES-STREET BIKES-SPORT

	up to 250cc		251 TO 400c		401 to 600cc		601 TO 750cc		751 TO 950cc		951cc &over		TOTAL	TOTAL
	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS
2006 Jan	3	3	0	0	75	75	63	63	12	12	111	111	264	264
Feb	5	8	0	0	162	237	104	167	16	28	165	276	452	716
Mar	25	33	0	0	484	721	338	505	46	74	437	713	1330	2046
Apr	39	72	0	0	945	1666	765	1270	74	148	866	1579	2689	4735
May	40	112	0	0	810	2476	692	1962	58	206	681	2260	2281	7016
Jun	37	149	0	0	704	3180	568	2530	54	260	503	2763	1866	8882
Jul	28	177	0	0	477	3657	275	2805	38	298	295	3058	1113	9995
Aug	19	196	0	0	459	4116	311	3116	52	350	356	3414	1197	11192
Sep	11	207	0	0	177	4293	115	3231	24	374	181	3595	508	11700
Oct	13	220	5	5	144	4437	258	3489	158	532	860	4455	1438	13138
Nov	0	220	0	5	86	4523	49	3538	12	544	101	4556	248	13386
Dec	5	225	0	5	96	4619	55	3593	52	596	96	4652	304	13690
2007 Jan	3	225	0	5	74	4618	57	3587	6	590	76	4617	216	13642
Feb	1	221	0	5	119	4575	81	3564	10	584	126	4578	337	13527
Mar	17	213	0	5	613	4704	508	3734	61	599	645	4786	1844	14041
Apr	38	212	0	5	816	4575	486	3455	68	593	750	4670	2158	13510
May	36	208	0	5	993	4758	649	3412	63	598	843	4832	2584	13813
Jun	682	853	0	5	727	4781	378	3222	48	592	619	4948	2454	14401
Jul	470	1295	0	5	493	4797	216	3163	58	612	410	5063	1647	14935
Aug	174	1450	0	5	457	4795	232	3084	85	645	369	5076	1317	15055
Sep	75	1514	0	5	319	4937	160	3129	44	665	271	5166	869	15416
Oct	30	1531	0	0	100	4893	62	2933	10	517	151	4457	353	14331
Nov	28	1559	0	0	68	4875	36	2920	12	517	96	4452	240	14323
Dec	28	1582	1	1	49	4828	31	2896	10	475	97	4453	216	14235
2008 Jan	40	1619	0	1	210	4964	46	2885	56	525	142	4519	494	14513
Feb	63	1681	0	1	99	4944	65	2869	11	526	155	4548	393	14569
Mar	171	1835	0	1	358	4689	191	2552	49	514	435	4338	1204	13929
Apr	675	2472	0	1	801	4674	560	2626	105	551	755	4343	2896	14667
May	553	2989	0	1	869	4550	767	2744	85	573	806	4306	3080	15163
Jun	413	2720	0	1	611	4434	456	2822	60	585	537	4224	2077	14786
Jul	394	2644	0	1	525	4466	341	2947	42	569	444	4258	1746	14885
Aug	202	2672	0	1	269	4278	197	2912	34	518	318	4207	1020	14588
Sep	157	2754	0	1	246	4205	206	2958	24	498	301	4237	934	14653
Oct	100	2824	0	1	111	4216	89	2985	15	503	173	4259	488	14788
Nov	81	2877	0	1	61	4209	52	3001	5	496	109	4272	308	14856
Dec	44	2893	0	0	64	4224	39	3009	13	499	126	4301	286	14926
2009 Jan	52	2905	0	0	45	4059	41	3004	7	450	84	4243	229	14661
Feb	73	2915	0	0	88	4048	91	3030	4	443	141	4229	397	14665
Mar	337	3081	0	0	313	4003	241	3080	22	416	372	4166	1285	14746
Apr	793	3199	0	0	530	3732	536	3056	36	347	569	3980	2464	14314
May	761	3407	0	0	615	3478	525	2814	32	294	606	3780	2539	13773
Jun	637	3631	0	0	400	3267	401	2759	33	267	456	3699	1927	13623
Jul	392	3629	0	0	310	3052	274	2692	20	245	321	3576	1317	13194
Aug	211	3638	0	0	192	2975	246	2741	22	233	195	3453	866	13040
Sep	253	3734	0	0	146	2875	184	2719	7	216	232	3384	822	12928
Oct	74	3708	0	0	65	2829	78	2708	8	209	150	3361	375	12815
Nov	19	3646	0	0	65	2833	53	2709	0	204	149	3401	286	12793
Dec	38	3640	0	0	67	2836	24	2694	4	195	84	3359	217	12724

CONFIDENTIAL

RETAIL MOTORCYCLE UNIT SALES-STREET BIKES-TOURING

	up to 250cc		251 TO 400c		401 to 600cc		601 TO 750cc		751 TO 950cc		951cc &over		TOTAL	TOTAL
	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS
2006 Jan	0	0	1	1	5	5	1	1	0	0	170	170	177	177
Feb	0	0	3	4	7	12	5	6	0	0	266	436	281	458
Mar	0	0	24	28	16	28	37	43	0	0	678	1114	755	1213
Apr	0	0	83	111	38	66	93	136	0	0	1394	2508	1608	2821
May	0	0	40	151	26	92	36	172	0	0	1425	3933	1527	4348
Jun	0	0	39	190	15	107	45	217	0	0	1010	4943	1109	5457
Jul	0	0	20	210	29	136	19	236	0	0	675	5618	743	6200
Aug	0	0	37	247	24	160	39	275	0	0	783	6401	883	7083
Sep	0	0	16	263	14	174	14	289	0	0	535	6936	579	7662
Oct	0	0	5	268	6	180	11	300	0	0	335	7271	357	8019
Nov	0	0	3	271	8	188	3	303	0	0	195	7466	209	8228
Dec	0	0	8	279	7	195	13	316	2	2	178	7644	208	8436
2007 Jan	0	0	0	278	2	192	0	315	2	4	209	7474	213	8472
Feb	0	0	0	275	1	186	0	310	4	8	286	7417	291	8482
Mar	0	0	0	251	16	186	0	273	18	26	657	7025	691	8418
Apr	0	0	0	168	29	177	0	180	43	69	1421	6288	1493	8303
May	0	0	0	128	30	181	0	144	44	113	1621	7905	1695	8471
Jun	0	0	0	89	27	193	0	99	35	148	1037	7932	1099	8461
Jul	0	0	0	69	26	190	0	80	33	181	658	7915	717	8435
Aug	0	0	0	32	55	221	0	41	14	195	680	7812	749	8301
Sep	0	0	0	16	36	243	0	27	14	209	555	7832	605	8327
Oct	0	0	0	11	8	245	0	16	4	213	450	7947	462	8432
Nov	0	0	0	8	4	241	0	13	3	216	329	8081	336	8559
Dec	0	0	0	0	6	240	0	0	9	223	315	8218	330	8681
2008 Jan	0	0	0	0	30	268	0	0	0	221	422	8431	452	8920
Feb	0	0	0	0	3	270	0	0	0	217	385	8530	388	9017
Mar	0	0	0	0	10	264	0	0	11	210	1016	8889	1037	9363
Apr	0	0	0	0	47	282	0	0	34	201	1843	9311	1924	9794
May	0	0	0	0	54	306	0	0	54	211	1911	9601	2019	10118
Jun	0	0	0	0	26	305	0	0	24	200	1334	9898	1384	10403
Jul	0	0	0	0	21	300	0	0	30	197	823	10063	874	10560
Aug	0	0	0	0	12	257	0	0	26	209	921	10304	959	10770
Sep	0	0	0	0	6	227	0	0	38	233	760	10509	804	10969
Oct	0	0	0	0	3	222	0	0	63	292	475	10534	541	11048
Nov	0	0	0	0	1	219	0	0	29	318	678	10883	708	11420
Dec	0	0	0	0	9	222	0	0	71	380	305	10873	385	11475
2009 Jan	0	0	0	0	1	193	0	0	5	385	156	10607	162	11185
Feb	0	0	0	0	3	193	0	0	19	404	284	10506	306	11103
Mar	0	0	0	0	4	187	0	0	53	446	813	10303	870	10936
Apr	0	0	0	0	0	140	0	0	106	518	1166	9626	1272	10284
May	0	0	0	0	0	86	0	0	98	562	1111	8826	1209	9474
Jun	0	0	0	0	0	60	0	0	68	606	1055	8547	1123	9213
Jul	0	0	0	0	0	39	0	0	47	623	959	8683	1006	9345
Aug	0	0	0	0	0	27	0	0	50	647	715	8477	765	9151
Sep	0	0	0	0	0	21	0	0	26	635	538	8255	564	8911
Oct	0	0	0	0	0	18	0	0	21	593	278	8058	299	8669
Nov	0	0	0	0	0	17	0	0	6	570	223	7603	229	8190
Dec	0	0	0	0	0	8	0	0	16	515	134	7432	150	7955

CONFIDENTIAL

RETAIL MOTORCYCLE UNIT SALES-DUAL PURPOSE

	up to 125cc		126 to 250cc		251cc & over		951cc & over			TOTAL	TOTAL
	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS		MONTH	12 MOS
2006 Jan	0	0	25	25	61	61	0	0		86	86
Feb	0	0	46	71	104	165	0	0		150	236
Mar	0	0	116	187	282	447	5	5		403	639
Apr	1	1	222	409	433	880	10	15		666	1305
May	1	2	190	599	393	1273	16	31		600	1905
Jun	0	2	140	739	255	1528	20	51		415	2320
Jul	0	2	81	820	194	1722	13	64		288	2608
Aug	0	2	88	908	219	1941	9	73		316	2924
Sep	0	2	56	964	87	2028	4	77		147	3071
Oct	0	2	38	1002	87	2115	5	82		130	3201
Nov	0	2	25	1027	90	2205	1	83		116	3317
Dec	0	2	23	1050	57	2262	6	89		86	3403
2007 Jan	3	5	20	1045	65	2266	2	91		90	3407
Feb	0	5	51	1050	93	2255	6	97		150	3407
Mar	0	5	136	1070	240	2213	23	115		399	3403
Apr	0	4	196	1044	369	2149	39	144		604	3341
May	0	3	242	1096	817	2573	44	172		1103	3844
Jun	0	3	192	1148	500	2818	22	174		714	4143
Jul	0	3	122	1189	393	3017	14	175		529	4384
Aug	0	3	100	1201	319	3117	15	181		434	4502
Sep	2	5	39	1184	161	3191	14	191		216	4571
Oct	5	10	29	1175	104	3208	17	203		155	4596
Nov	3	13	20	1170	72	3190	11	213		106	4586
Dec	0	13	7	1154	63	3196	4	211		74	4574
2008 Jan	0	10	21	1155	82	3213	7	216		110	4594
Feb	32	42	31	1135	10	3130	61	271		134	4578
Mar	0	42	57	1056	256	3146	11	259		324	4503
Apr	0	42	211	1071	568	3345	120	340		899	4798
May	0	42	243	1072	637	3165	94	390		974	4669
Jun	0	42	213	1093	444	3109	19	387		676	4631
Jul	0	42	175	1146	381	3097	51	424		607	4709
Aug	0	42	110	1156	217	2995	40	449		367	4642
Sep	0	40	63	1180	241	3075	29	464		333	4759
Oct	0	35	52	1203	103	3074	24	471		179	4783
Nov	0	32	32	1215	58	3060	13	473		103	4780
Dec	0	32	12	1220	33	3030	6	475		51	4757
2009 Jan	0	32	15	1214	53	3001	9	477		77	4724
Feb	0	0	39	1222	87	3078	12	428		138	4728
Mar	0	0	135	1300	233	3055	43	460		411	4815
Apr	0	0	193	1282	452	2939	56	396		701	4617
May	13	13	159	1198	403	2705	43	345		618	4261
Jun	0	13	189	1174	256	2517	54	380		499	4084
Jul	0	13	128	1127	192	2328	52	381		372	3849
Aug	0	13	102	1119	199	2310	40	381		341	3823
Sep	10	23	90	1146	120	2189	42	394		262	3752
Oct	0	23	42	1136	76	2162	23	393		141	3714
Nov	0	23	27	1131	54	2158	15	395		96	3707
Dec	0	23	20	1139	52	2177	18	407		90	3746

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RETAIL MOTORCYCLE UNIT SALES-OFF ROAD RECREATION

	up to 125cc		126 to 250cc		251 cc and over				TOTAL	TOTAL
	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS			MONTH	12 MOS
2006 Jan	170	170	72	72	2	2			244	244
Feb	138	308	76	148	8	10			222	466
Mar	348	656	187	335	9	19			544	1010
Apr	803	1459	535	870	2	21			1340	2350
May	896	2355	642	1512	8	29			1546	3896
Jun	717	3072	511	2023	4	33			1232	5128
Jul	645	3717	421	2444	3	36			1069	6197
Aug	270	3987	336	2780	239	275			845	7042
Sep	362	4349	215	2995	1	276			578	7620
Oct	257	4606	167	3162	4	280			428	8048
Nov	507	5113	135	3297	1	281			643	8691
Dec	246	5359	159	3456	5	286			410	9101
2007 Jan	102	5291	93	3477	1	285			196	9053
Feb	94	5247	105	3506	0	277			199	9030
Mar	301	5200	241	3560	7	275			549	9035
Apr	617	5014	475	3500	6	279			1098	8793
May	791	4909	657	3515	9	280			1457	8704
Jun	632	4824	514	3518	6	282			1152	8624
Jul	676	4855	447	3544	2	281			1125	8680
Aug	548	5133	400	3608	11	53			959	8794
Sep	285	5056	161	3554	2	54			448	8664
Oct	227	5026	100	3487	1	51			328	8564
Nov	114	4633	83	3435	0	50			197	8118
Dec	261	4648	107	3383	1	46			369	8077
2008 Jan	331	4877	161	3451	6	51			498	8379
Feb	92	4875	41	3387	2	53			135	8315
Mar	268	4842	122	3268	5	51			395	8161
Apr	641	4866	459	3252	2	47			1102	8165
May	805	4880	595	3190	3	41			1403	8111
Jun	617	4865	323	2999	3	38			943	7902
Jul	605	4794	307	2859	4	40			916	7693
Aug	382	4628	227	2686	0	29			609	7343
Sep	249	4592	120	2645	2	29			371	7266
Oct	193	4558	96	2641	5	33			294	7232
Nov	116	4560	59	2617	6	39			181	7216
Dec	236	4535	69	2579	11	49			316	7163
2009 Jan	68	4272	32	2450	9	52			109	6774
Feb	84	4264	53	2462	10	60			147	6786
Mar	323	4319	198	2538	27	82			548	6939
Apr	518	4196	327	2406	37	117			882	6719
May	639	4030	404	2215	15	129			1058	6374
Jun	512	3925	305	2197	10	136			827	6258
Jul	430	3750	236	2126	6	138			672	6014
Aug	281	3649	149	2048	4	142			434	5839
Sep	246	3646	103	2031	4	144			353	5821
Oct	110	3563	46	1981	1	140			157	5684
Nov	70	3517	23	1945	5	139			98	5601
Dec	156	3437	25	1901	0	128			181	5466

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RETAIL MOTORCYCLE UNIT SALES-COMPETITION

	up to 80cc		81 to 125cc		126 to 250cc		251 &over		401cc &over				TOTAL	TOTAL
	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS			MONTH	12 MOS
2006 Jan	50	50	65	65	305	305	192	192					612	612
Feb	51	101	71	136	414	719	295	487					831	1443
Mar	73	174	208	344	681	1400	486	973					1448	2891
Apr	114	288	377	721	1003	2403	740	1713					2234	5125
May	94	382	302	1023	770	3173	590	2303					1756	6881
Jun	85	467	215	1238	604	3777	314	2617					1218	8099
Jul	94	561	189	1427	406	4183	292	2909					981	9080
Aug	55	616	215	1642	336	4519	239	3148					845	9925
Sep	55	671	111	1753	274	4793	160	3308					600	10525
Oct	47	718	76	1829	247	5040	162	3470					532	11057
Nov	58	776	54	1883	231	5271	150	3620					493	11550
Dec	42	818	69	1952	206	5477	137	3757					454	12004
2007 Jan	35	803	63	1950	242	5414	212	3777					552	11944
Feb	11	763	53	1932	231	5231	238	3720					533	11646
Mar	65	755	180	1904	644	5194	551	3785					1440	11638
Apr	96	737	288	1815	828	5019	700	3745					1912	11316
May	131	774	277	1790	878	5127	673	3828					1959	11519
Jun	53	742	173	1748	482	5005	381	3895					1089	11390
Jul	67	715	139	1698	451	5050	268	3871					925	11334
Aug	100	760	144	1627	466	5180	335	3967					1045	11534
Sep	52	757	89	1605	270	5176	212	4019					623	11557
Oct	30	740	74	1603	224	5153	174	4031					502	11527
Nov	22	704	57	1606	177	5099	143	4024					399	11433
Dec	31	693	54	1591	165	5058	115	4002					365	11344
2008 Jan	22	680	78	1606	359	5175	231	4021					690	11482
Feb	26	695	55	1608	247	5191	174	3957					502	11451
Mar	34	664	170	1598	601	5148	418	3824					1223	11234
Apr	76	644	233	1543	960	5280	666	3790					1935	11257
May	69	582	231	1497	950	5352	592	3709					1842	11140
Jun	47	576	130	1454	665	5535	292	3620					1134	11185
Jul	52	561	139	1454	511	5595	266	3618					968	11228
Aug	48	509	128	1438	405	5534	277	3560					858	11041
Sep	47	504	69	1418	349	5613	222	3570					687	11105
Oct	17	491	65	1409	278	5667	220	3616					580	11183
Nov	14	483	44	1396	133	5623	165	3638					356	11140
Dec	21	473	57	1399	273	5731	178	3701					529	11304
2009 Jan	30	481	42	1363	169	5541	160	3630					401	11015
Feb	32	487	38	1346	242	5536	217	3673					529	11042
Mar	51	504	97	1273	431	5366	429	3684					1008	10827
Apr	65	493	132	1172	691	5097	495	3513					1383	10275
May	66	490	135	1076	669	4816	441	3362					1311	9744
Jun	55	498	101	1047	476	4627	275	3345					907	9517
Jul	38	484	85	993	349	4465	176	3255					648	9197
Aug	48	484	98	963	299	4359	186	3164					631	8970
Sep	44	481	67	961	266	4276	196	3138					573	8856
Oct	14	478	44	940	156	4154	119	3037					333	8609
Nov	16	480	26	922	110	4131	98	2970					250	8503
Dec	14	473	44	909	131	3989	113	2905					302	8276

Retail Scooter Sales Report (as of 2009/December)

By Province

	Current Month	% of Volume	Same Month LFY	% of Volume	Unit Change	% Change	YTD	% of Volume	Prior YTD	% of Volume	Unit Change	% Change
British Columbia	31	25.41%	56	27.72%	-25	-44.64%	1,053	17.09%	2,178	20.22%	-1,125	-51.65%
Alberta	8	6.56%	15	7.43%	-7	-46.67%	557	9.04%	846	7.85%	-289	-34.16%
Saskatchewan	2	1.64%	3	1.49%	-1	-33.33%	78	1.27%	144	1.34%	-66	-45.83%
Manitoba	0	0.00%	5	2.48%	-5	-100.00%	192	3.12%	402	3.73%	-210	-52.24%
Ontario	11	9.02%	35	17.33%	-24	-68.57%	1,121	18.20%	1,781	16.53%	-660	-37.06%
Quebec	67	54.92%	80	39.60%	-13	-16.25%	2,847	46.21%	4,850	45.02%	-2,003	-41.30%
New Brunswick	1	0.82%	1	0.50%	0	0.00%	126	2.05%	258	2.39%	-132	-51.16%
Prince Edward Island	0	0.00%	0	0.00%	0	/0	15	0.24%	29	0.27%	-14	-48.28%
Nova Scotia	1	0.82%	3	1.49%	-2	-66.67%	108	1.75%	184	1.71%	-76	-41.30%
Newfoundland	1	0.82%	3	1.49%	-2	-66.67%	51	0.83%	62	0.58%	-11	-17.74%
Nunavut	0	0.00%	0	0.00%	0	/0	2	0.03%	1	0.01%	1	100.00%
Northwest Territories	0	0.00%	1	0.50%	-1	-100.00%	7	0.11%	22	0.20%	-15	-68.18%
Yukon Territory	0	0.00%	0	0.00%	0	/0	4	0.06%	16	0.15%	-12	-75.00%
Province TOTAL	122	100.00%	202	100.00%	-80	-39.60%	6,161	100.00%	10,773	100.00%	-4,612	-42.81%

COHV Statistics Report

Retail OHV Sales Report

For the Month of 2009/December

	Current Month	% of Volume	Same Month LFY	% of Volume	Unit Change	% Change	YTD	% of Volume	Prior YTD	% of Volume	Unit Change	% Change
British Columbia	329	8.38%	342	8.59%	-13	3.80%	5,302	8.87%	8,368	10.34%	-3,066	-36.64%
Alberta	548	13.95%	670	16.83%	-122	-8.21%	10,691	17.88%	17,935	22.15%	-7,244	-40.39%
Saskatchewan	207	5.27%	228	5.73%	-21	-9.21%	4,593	7.68%	5,747	7.10%	-1,154	-20.08%
Manitoba	172	4.38%	155	3.89%	17	10.97%	3,294	5.51%	3,747	4.63%	-453	-12.09%
Ontario	909	23.14%	944	23.71%	-35	-3.71%	12,952	21.66%	17,160	21.19%	-4,208	-24.52%
Quebec	1,247	31.75%	1,184	29.73%	63	5.32%	15,792	26.41%	19,193	23.71%	-3,401	-17.72%
New Brunswick	147	3.74%	143	3.59%	4	2.80%	2,224	3.70%	2,764	3.41%	-540	-19.54%
Prince Edward Island	18	0.46%	13	0.33%	5	38.46%	161	0.27%	223	0.28%	-62	-27.80%
Nova Scotia	101	2.57%	102	2.56%	-1	-0.98%	1,313	2.20%	1,589	1.96%	-276	-17.37%
Newfoundland	224	5.70%	189	4.75%	35	18.52%	2,643	4.42%	3,032	3.74%	-389	-12.83%
Northwest Territories	17	0.43%	2	0.05%	15	750.00%	248	0.41%	383	0.47%	-135	-35.25%
Yukon Territory	6	0.15%	5	0.13%	1	20.00%	241	0.40%	282	0.35%	-41	-14.54%
Nunuvut	3	0.08%	5	0.13%	-2	-40.00%	343	0.57%	542	0.67%	-199	-36.72%
Province TOTAL	3,928	100.00%	3,982	100.00%	-54	-1.36%	59,797	100.00%	80,965	100.00%	-21,168	-26.14%

CONFIDENTIAL

RETAIL OHV UNIT SALES

	up to 100cc		101 TO 200c		201 to300cc		301 TO400cc		401 to 500cc		501cc & over		TOTAL	TOTAL
	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS
2006 Jan	143	143	53	53	81	81	892	892	1546	1546	1555	1555	4270	4270
Feb	139	282	66	119	111	192	878	1770	1653	3199	1657	3212	4504	8774
Mar	222	504	76	195	172	364	1441	3211	2377	5576	2300	5512	6588	15362
Apr	436	940	182	377	360	724	2529	5740	4273	9849	3862	9374	11642	27004
May	396	1336	156	533	381	1105	2808	8548	4254	14103	3797	13171	11792	38796
Jun	255	1591	108	641	230	1335	2171	10719	2722	16825	2277	15448	7763	46559
Jul	214	1805	75	716	186	1521	1665	12384	2272	19097	1909	17357	6321	52880
Aug	275	2080	76	792	236	1757	1990	14374	3011	22108	2483	19840	8071	60951
Sep	196	2276	71	863	222	1979	1702	16076	3550	25658	2853	22693	8594	69545
Oct	163	2439	58	921	160	2139	1501	17577	2927	28585	2799	25492	7608	77153
Nov	139	2578	37	958	122	2261	1093	18670	1870	30455	2165	27657	5426	82579
Dec	100	2678	56	1014	134	2395	914	19584	1862	32317	1957	29614	5023	87602
2007 Jan	141	2676	23	984	86	2400	797	19489	1567	32338	1782	29841	4396	87728
Feb	309	2846	31	949	90	2379	615	19226	1553	32238	1723	29907	4321	87545
Mar	307	2931	74	947	208	2415	1181	18966	3032	32893	2994	30601	7796	88753
Apr	320	2815	100	865	262	2317	1377	17814	3806	32426	3781	30520	9646	86757
May	453	2872	118	827	325	2261	1803	16809	5044	33216	4540	31263	12283	87248
Jun	274	2891	76	795	210	2241	1156	15794	2962	33456	2234	31220	6912	86397
Jul	233	2910	51	771	196	2251	1048	15177	2693	33877	2059	31370	6280	86356
Aug	278	2913	61	756	195	2210	1030	14217	3224	34090	2507	31394	7295	85580
Sep	242	2959	35	720	210	2198	1113	13628	3358	33898	2993	31534	7951	84937
Oct	221	3017	48	710	163	2201	1015	13142	3329	34300	3333	32068	8109	85438
Nov	97	2975	11	684	80	2159	700	12749	2076	34506	1871	31774	4835	84847
Dec	265	3140	24	652	84	2109	825	12660	5243	37887	2212	32029	8653	88477
2008 Jan	159	3158	17	646	74	2097	710	12573	2241	38561	1756	32003	4957	89038
Feb	93	2942	11	626	68	2075	528	12486	1323	38331	1747	32027	3770	88487
Mar	235	2870	31	583	111	1978	754	12059	1596	36895	2447	31480	5174	85865
Apr	439	2989	55	538	227	1943	1416	12098	4928	38017	4099	31798	11164	87383
May	480	3016	66	486	291	1909	1525	11820	5107	38080	4392	31650	11861	86961
Jun	271	3013	21	431	194	1893	983	11647	2807	37925	2432	31848	6708	86757
Jul	301	3081	36	416	175	1872	897	11496	2823	38055	2340	32129	6572	87049
Aug	359	3162	28	383	169	1846	811	11277	2704	37535	2588	32210	6659	86413
Sep	236	3156	35	383	136	1772	810	10974	3215	37392	3187	32404	7619	86081
Oct	164	3099	27	362	163	1772	740	10699	3519	37582	3318	32389	7931	85903
Nov	169	3171	20	371	83	1775	622	10621	1668	37174	2006	32524	4568	85636
Dec	246	3152	22	369	76	1767	390	10186	1490	33421	1758	32070	3982	80965
2009 Jan	87	3080	4	356	46	1739	325	9801	978	32158	1438	31752	2878	78886
Feb	86	3073	18	363	51	1722	250	9523	1054	31889	1365	31370	2824	77940
Mar	151	2989	27	359	97	1708	547	9316	2369	32662	2095	31018	5286	78052
Apr	290	2840	41	345	209	1690	853	8753	2612	30346	3410	30329	7415	74303
May	348	2708	62	341	190	1589	803	8031	2483	27722	3356	29293	7242	69684
Jun	282	2719	54	374	163	1558	628	7676	2296	27211	2622	29483	6045	69021
Jul	278	2696	25	363	182	1565	573	7352	1688	26076	2143	29286	4889	67338
Aug	192	2529	30	365	147	1543	435	6976	1978	25350	2226	28924	5008	65687
Sep	187	2480	25	355	198	1605	504	6670	2238	24373	2764	28501	5916	63984
Oct	135	2451	21	349	108	1550	404	6334	1666	22520	2327	27510	4661	60714
Nov	137	2419	12	341	113	1580	289	6001	1322	22174	1832	27336	3705	59851
Dec	360	2533	20	339	124	1628	270	5881	1293	21977	1861	27439	3928	59797